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OCEAN XPLORES YACHTS
OWNER REPRESENTATION



What we offer:

- Expertise based on 30 years experience as representative of Shipyards and Owner's
- Comprehensive knowledge of commercial ship inventory in Europe and U.S.
- Relationships with commercial shipyards for both new builds and conversions
- Extensive brokerage and deal-structuring experience
- Vessel management and charter management
- Expertise in arranging advantageous Ex-Im Bank financing and utilizing shipbuilding tax incentives internationally
- Ongoing support for owners through our 'Family Yacht Office'





We only deal in Expedition Yachts

This means:

- Serious ocean-going vessels that were built for commercial purposes.
- We purchase from fleet owners directly
- We bid out conversions to commercial shipyards exclusively
- We utilize 'boutique cruise ship' interior fabricators

The result is:

- A global expedition yacht that is safe and purpose-equipped and fitted-out for your mission and lifestyle.
- The cost is usually half of what a 'white yacht' might cost.
- The project can be completed in half the time of a new-build



Fast Crew
Supply Vessels

Fast Expedition

**WE REPRESENT A
LIMITED NUMBER OF
OWNERS EXCLUSIVELY**



Services we provide:

- Define your Mission
- Develop a brief spec and required performance criteria
- Identify best available commercial vessels for mission, spec and budget
- Inspect, then survey target acquisition
- Project conversion costs, vessel ownership costs, and charter income profile
- Negotiate purchase price and perform acquisition
- Arrange for finance and government incentives, where available
- Refine design and spec info order to bid out the conversion and the interior fabrication
- Project manage the conversion and delivery
- Provide vessel management and charter management through preferred providers.
- Ongoing owner's representation through our 'Family Yacht Office'

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Configured to meet your mission



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