

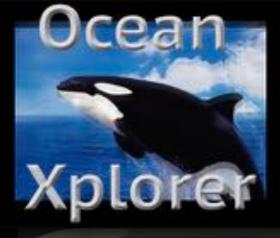
Ocean

OCEAN XPLORER YACHTS OWNER REPRESENTATION



What we offer:

- Expertise based on 30 years experience as representative of Shipyards and Owner's
- Comprehensive <u>knowledge</u> of commercial ship inventory in Europe and U.S.
- <u>Relationships</u> with commercial shipyards for both new builds and conversions
- Extensive brokerage and deal-structuring experience
- Vessel <u>management</u> and charter management
- Expertise in arranging advantageous Ex-Im Bank <u>financing</u> and utilizing shipbuilding tax <u>incentives</u> internationally
- Ongoing <u>support</u> for owners through our 'Family Yacht Office'





We only deal in Expedition Yachts

This means:

Serious ocean-going vessels that were built for commercial purposes.
We purchase from fleet owners directly
We bid out conversions to commercial shipyards exclusively
We utilize 'boutique cruise ship' interior fabricators

The result is:

- A global expedition yacht that is safe and purpose-equipped and fitted-out for your mission and lifestyle.
- The cost is usually half of what a 'white yacht' might cost.
- The project can be completed in half the time of a new-build



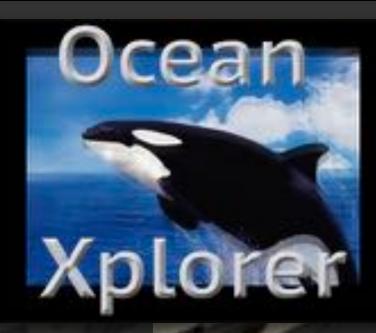


Fast Crew Supply Vessels

Fast Expedition

WE REPRESENT A LIMITED NUMBER OF OWNERS EXCLUSIVELY

Services we provide:



- Define your Mission
- Develop a brief spec and required performance criteria
- Identify best available commercial vessels for mission, spec and budget
- Inspect, then survey target acquisition
- Project conversion costs, vessel ownership costs, and charter income profile
- Negotiate purchase price and perform acquisition
- Arrange for finance and government incentives, where available
- Refine design and spec info order to bid out the conversion and the interior fabrication
- Project manage the conversion and delivery
- Provide vessel management and charter management through preferred providers.
- Ongoing owner's representation through our 'Family Yacht Office'

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